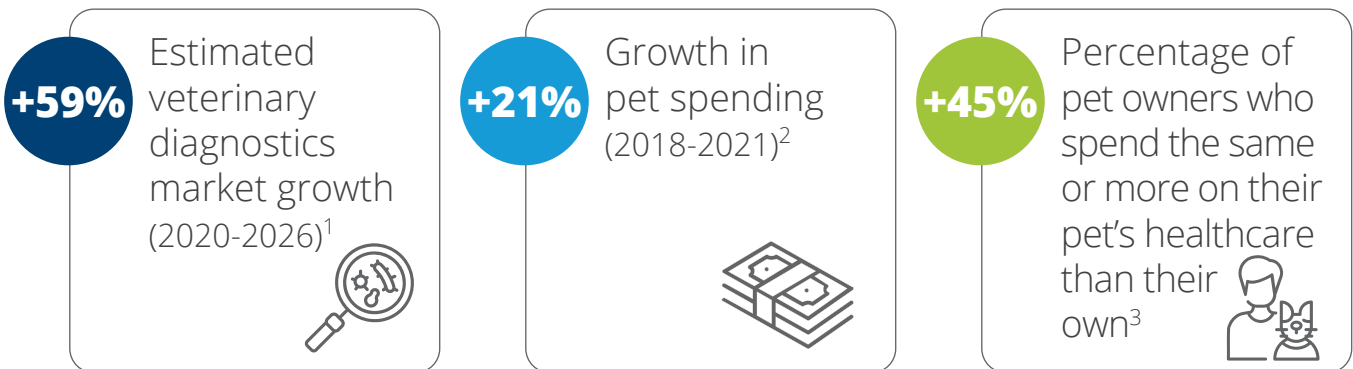


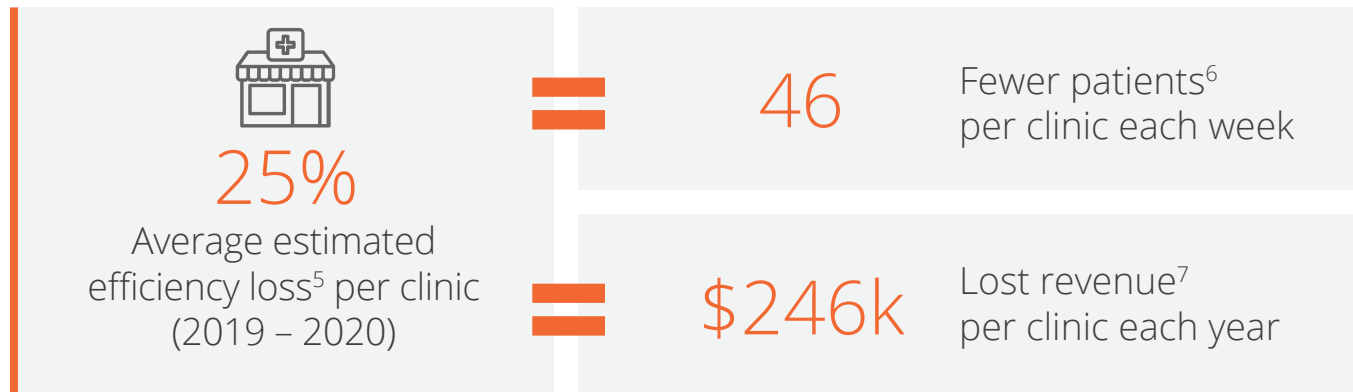


# The Economics of Pet Ownership, Clinic Efficiency, and Veterinary Diagnostics

## Veterinary Companion Animal Trends



## Clinic Efficiency and Patient Care



## Potential Savings<sup>4</sup> with LexaGene's MiQLab™ In-Clinic PCR Diagnostics



1 Grand View Research - Companion Animal Diagnostics Market Size Report, 2019-2026  
2 American Pet Products Association Industry Statistics  
3 Lendedu.com - cost-of-pets  
4 \$25,000 purchase price and 5 tests per week at \$150 per test price to patient, \$40 labor burden and 6 min vs. 20 min sample prep time, 2 hours vs. 72 hours processing time per sample

5 Internal calculation by AVMA Veterinary Economics Division, utilizing 2020 Practice Owner Survey data. May 20, 2021  
6 AVMA Report on Market for Veterinary Services (Companion Exclusive = 183 patients/week/hospital)  
7 AVMA Report on Market for Veterinary Services (Companion Exclusive = \$103/patient visit)